

WRL industry opportunities guide



Creating practical pathways into a major infrastructure project

The Western Renewables Link (WRL) and its delivery partner Acciona Genus Joint Venture (AGJV) will create local opportunities for small to medium enterprises (SMEs), Traditional Owner (TO) and First Nations businesses, regional suppliers and social enterprises across the seven local government areas in close proximity to the project route.

WRL recognises that accessing major project opportunities can be challenging and will be providing targeted support to help businesses understand project needs, build capability and prepare to participate if the project proceeds to construction.

Our commitments to local industry

Purpose: Maximise economic benefit within Local Government Areas along the proposed WRL route by prioritising local procurement and establishing clear, supported pathways for businesses to participate in WRL opportunities, underpinned by targeted engagement and capability-building initiatives.

Local spend 	Traditional Owner and First Nations businesses 	Local industry uplift 	Apprentices and trainees 	Gender equity 	Priority job seekers 
Over \$170 million target spend for local businesses	Traditional Owner and First Nations businesses driving self-determined participation in WRL delivery	Local businesses supported to participate and build capability	Trade and early-career pathways for people in the region	Improving gender equity on the project by creating opportunities for women	Improving access to construction jobs for priority job seekers



Business support pathway

How WRL helps businesses get ready

Through workshops, briefings and targeted support, WRL will help local businesses understand project requirements, strengthen tender readiness through targeted support programs and connect with opportunities delivered through the project’s construction partner, Acciona Genus Joint Venture (AGJV).



Connect	Stay informed	Enhance capability	Participate
Meet AusNet and AGJV representatives, learn about upcoming work packages, ask questions directly and network with other local suppliers.	Join WRL’s Business Register to receive industry newsletters and track relevant work packages.	Receive guidance to understand procurement processes, prepare for tenders and build capability to bid, partner and deliver through the WRL Local Business Support Program.	Apply for relevant work packages, respond to tenders or requests for information and partner to deliver services or products.



How local businesses can get involved

WRL is creating opportunities for local businesses and suppliers throughout project delivery. Opportunities will span a range of goods and services and are expected to become available at different stages of the project. The opportunities are advertised on the WRL website and provide visibility of upcoming work packages and indicative timeframes, helping businesses identify where opportunities may align with their services and capabilities.

The majority of work packages will be delivered through WRL’s construction partner, AGJV. Local businesses will be supported to understand upcoming opportunities, prepare for participation and identify where their services align with project needs.



Assessing your capability

Small to medium businesses along the route are encouraged to review work packages and consider whether your goods, services or capabilities align with all or part of the opportunity. Where a business cannot deliver a full package independently, there may be opportunities to express interest in specific components of the work or partner with other suppliers, subject to the procurement requirements, package scope and commercial assessment processes.



WRL major work packages available in 2026

The following work packages will be released each month, with further details to be made available as each package is published.*

July	Security – Patrols	Lexton Temporary Workforce Accommodation Facility – Earthworks		
August	Clearing and grubbing	Waste disposal – Earth	Fuel supply	Plant hire – Trucks
	Traffic management	Temporary fencing	Site security services	Locating services
	Site testing – Bore to Water Treatment Plant Connection, WWTP to Farmer's Dam Connection		Geotechnical investigation	
September	Quarry supply		Logistics – Subcontract	
November	Fencing	Drainage – Install	Lexton Temporary Workforce Accommodation Facility – Operation and management	
December	Drainage – Access tracks		Crane hire	

*Timings above refer to when the procurement process is anticipated to commence for each package. Timings are subject to change, please refer to the WRL website for available packages.



What is required to work with WRL

To work with WRL, businesses need to demonstrate they have the capability, experience and readiness to deliver work safely and to the required quality standards. This includes having the right business registration, demonstrated experience delivering similar work and relevant policies and certifications.

To be eligible to apply for work packages, businesses will be required to complete a Supplier Capability Assessment Form.

This assessment captures key details including:



Company and financial details



Available equipment and resources



Relevant project experience and workforce capability



Health, safety and quality management systems

This information helps match suppliers to suitable work packages and confirms their ability to meet project requirements. Additional requirements may apply depending on the scope and complexity of the work.



WRL Local Business Support Program

To help local small to medium enterprises prepare for opportunities on WRL, potential applicants can access tailored support through WRL's Local Business Support Program, including mentoring packages provided by Commerce Ballarat. Each participating business will receive a minimum of three hours of support. In addition, Commerce Ballarat is offering its members a complimentary extra hour of support.

Support may include:



Business planning



Human resources advice



Tender writing and procurement readiness



Financial management and data analysis



Marketing and content creation



Customer service

Once the program opens, local businesses can apply through a simple registration process. Once accepted, Commerce Ballarat will match each business with a local provider to receive the most relevant support.



How to apply for packages

Further details will be made available on the WRL website as each work package is published.

STEP 1

Stay informed

- The majority of work package opportunities will be available through AGJV and promoted through the WRL website and Acciona's procurement portal, PROCUR-e.
- Businesses are encouraged to sign up to both WRL's Business Register and PROCUR-e (available at www.westernrenewableslink.com.au/businesses) and monitor the WRL website for upcoming opportunities. Packages available directly through AusNet will also be published on the WRL website.

STEP 2

Registration and application

When a suitable opportunity becomes available:

- **For major packages (via the WRL website):** Complete the Expression of Interest form on the WRL website and upload a capability statement showing your business's experience, capability and relevant qualifications.
- **For minor packages (via PROCUR-e):** Complete the WRL Business Register form. You'll then be invited to complete prequalification through the PROCUR-e platform.

STEP 3

Application review and invitation to tender

- Your submission will be reviewed and businesses who meet the criteria may be invited to undertake formal prequalification via the supplier registration portal.
- Prequalified suppliers may be invited to participate in tender opportunities. AGJV or WRL will provide information about the scope of work, submission requirements and evaluation criteria.
- If the requirements haven't been met, feedback will be shared.

STEP 4

Evaluation

Submitted tenders will be assessed based on commercial and technical compliance and overall value for money.

STEP 5

Contract award

The contract will be awarded to the selected tenderer following evaluation.



Register on the WRL website

AusNet encourages all interested suppliers to register on the WRL webpage for upcoming work: www.westernrenewableslink.com.au/businesses

- Unsolicited submissions from suppliers received by email will not be processed.
- The submission of an Expression of Interest form does not guarantee participation in the tender process.
- The submission of a tender is not a guarantee of work.
- Contract award is at WRL's and AGJV's sole discretion.

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More information

Visit the project website westernrenewableslink.com.au for the latest project information.

Need assistance to contact us?



If you need an interpreter, please call 13 14 50.



If you are deaf and/or find hearing or speaking with people on the phone difficult, please contact the National Relay Service on voice relay number 1300 555 727, TTY number 133 677 or SMS relay number 0423 677 767.

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